

North America's premier event for architectural and commercial lighting

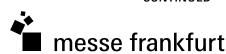
May 4-8, 2025 | Las Vegas, Nevada USA

# **QUALIFYING QUESTIONNAIRE**

To provide more detailed information about your company, please complete the enclosed request and return it to the address at the end of this questionnaire.

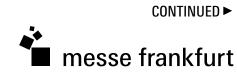
<b>CONTACT INFORMATION</b>				
Company Name:				
Contact:	Title:			
Address:				
City:	Province/State:	Postal Code:	Cou	ntry:
Phone: Fax:	Email:		Website*:	
*If there is no website existing, please send us	your latest product catalog.			
COMPANY DETAILS				
<ul> <li>▶ Business Sector of the Company</li> <li>☐ Industrial company/Manufactur</li> <li>☐ Commercial representative</li> <li>Miscellaneous:</li> </ul>	☐ Association/Specialist in	stitution $\square$ Servi	ce provider	□ Sub-supplier
► Where is the headquarters of the g	roup registered?			
► Are there any branches and/ or subsidiaries in other countries? ☐ Yes ☐ No  If so, in which country and which city?				





COMPANY DETAILS (CONTINUED)
► What is your annual turnover (US Dollar or EURO)?
► What is the export share precentage?%
► What are the priority countries?
► Where is your principal production facility located?
► What year was the company founded?
Number of employees:
<ul> <li>Which distribution channels do you use currently?</li> <li>□ Specialist stores □ Chain stores □ Wholesaler □ Mail order business □ Do-it-yourself stores □ Agents</li> <li>□ Furniture stores □ Interior decorators/Electrical trade □ Supplier to local government □ Online shops designers Miscellaneous</li> </ul>
► Please name your most important competitors:
► Please name your most important customers:
- 1 louse name your most important eastomers.
PRODUCT DETAILS
► We sell the following brands:
► Please name the quality characteristics of your product:
► Where is your product development work located?
► Which market segment do you serve? □ Luxury goods □ Top segment □ Medium segment □ High-volume
► Are you a member of a trade association: □ Yes □ No If yes, which one? □ IALD □ IES □ Other
► Please list any other trade shows you exhibit in:
► Please list the primary products exhibited: 1 2 3 4
► Requested booth size (ft²) at LightFair:
► Do you use a booth construction system? ☐ Yes ☐ No If so, please send us some pictures of your stand.
► Are your products tested and certified to UL standards?



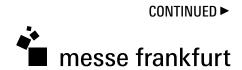


## PRODUCT DETAILS (CONTINUED)

Our products belong to the following segments: Please give a total of 100 percent

AI	Lifi	
Alternative Energy	Linear Systems & Strips	
Automotive	Low Voltage Cable & Rail Systems	
Ballasts & Drivers	Maintenance Vehicles	
Building Integration	Modular	
Certification	Museum	
Chandeliers	Office	
Coatings	OLEDs Fixtures	
Components	Pendants	
Confinement	Plasma	
Controls	POE	
Coves	Research & Publications	
Custom	Resilient Lighting	
Daylighting Integration	Retrofit Kits	
Decorative Sconces	Sensors	
Design & Analysis	Site & Roadway	
Digital Signage	Smart Lighting	
Downlighting	Software Systems	
Exit Signs & Emergency Lighting	Solar Power	
Exterior Luminaires	Specialty & Hardware	
Facade	Sports	
Fiber Optic & Remote Source	Surface Fixtures	
Fixtures	Surface Mounts	
Flood	Table & Task Lamps	
Fluorescent Lamps	Task (unique applications)	
Germicidal Ultraviolet (GUV)	Testing	
Health & Life Safety	Theatrical & Entertainment	
HID Lamps	Track Lighting	
Interior Luminaires	Transformers	
loT	Troffers	
Landscape	Vandal Resistant & Industrial Specialty	
LEDs	Wall Washers & Accent	





### **SIGNATURE**

Please sign and date the form and return to the address below:			
► Signature:	Date:		

#### Please reply to:

Messe Frankfurt Inc. LightFair Team 3200 Windy Hill Rd, Suite 500W Atlanta, Georgia 30339

#### For any questions or comments:

(770) 984-8016 LightFairSales@usa.messefrankfurt.com

#### For more information visit:

www.LightFair.com



